

TRANSACTION PROFILE

Scale Microgrids



NY Green Bank
A Division of NYSEERDA



\$50 MILLION

NY GREEN BANK CAPITAL COMMITTED

663,637

LIFETIME CO₂E AVOIDED (metric tons)

equivalent to...

138,299

HOMES' WORTH OF ELECTRICITY
SAVED OVER ONE YEAR

MAY 2025

CLOSE DATE

CONSTRUCTION-TO-TERM AND TAX EQUITY BRIDGE

LOAN TYPE

Sponsor: Scale Microgrid Solutions, LLC
Borrower: Scale Borrower II, LLC

Financing for distributed generation solar in upstate New York

The Project

Scale Microgrids (Scale) recently secured \$275 million to finance the construction and operation of a diverse, multi-state portfolio of distributed generation (DG) assets. Assets include microgrids, community-scale solar and storage, and energy storage installations.

The largest share of assets within this portfolio is located in New York State, reflecting 50 megawatts of DG capacity and over \$115 million of investment directed to State projects. These DG solar installations deliver lower-cost clean energy to communities while enhancing grid resilience.

The \$275 million syndication, led by KeyBanc Capital Markets (KeyBanc), included a \$50 million commitment from NY Green Bank.

Why It Matters

While financing for DG projects is becoming more widely available, traditional lenders continue to hesitate due to (i) perceived risks or unfamiliarity with New York State's Value of Distributed Energy Resources (VDER) model and (ii) limited market capacity to underwrite complex DG transactions. NY Green Bank fills this gap and demonstrates the attractive risk return affiliated with earlier stage projects. NY Green Bank also offered a tax equity bridge, which enables continuous project development before tax equity is funded—further strengthening overall project economics.

By working with KeyBanc, NY Green Bank anchored a syndicate that includes multiple lenders new to the DG market. This helps build lender confidence and crowd-in private capital that might otherwise remain untapped, thereby demonstrating the scale and replicability of DG solar investments within the State.

“This transaction demonstrates the continued importance of financial innovation in distributed energy. We're proud to work with NY Green Bank to invest in more affordable, resilient energy solutions for these communities.”

—Julian Torres, Chief Investment Officer, Scale Microgrids

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