

## **Investment Parameters**

	What IVI Green Bank Boes
•	Analyzes, accepts, and prices credit and
	project risks in a similar manner to the private
	markets, but takes a view on liquidity risk and
	premia that may be more flexible than
	commercial markets (where a solid case for
	market development and/or NY Green Bank
	take-out exist)

What NY Green Bank Does

- Provides a bridge to a sustainable and efficient private sector clean energy financing market, including:
  - Supporting development of liquidity in markets
  - Being creative in supporting creditworthy transactions
  - Developing and incubating new structures
  - Supporting standardization and aggregation for distribution
- Is guided in its product offerings and types of clients by the market and what the market needs
- Addresses the market barriers and inefficiencies impeding the growth of clean energy financing
- Collaborate, rather than compete, with financial institutions and other private sector entities, leveraging both private sector capital and institutional capabilities
- Focuses on projects using proven technologies that are economically viable but in respect of which financing barriers exist
- Works with counterparties possessing demonstrated abilities to deliver a pipeline of projects
- Facilitates the development of clean energy capital markets
- Enhances market confidence in clean energy investing by compiling and publishing

## What NY Green Bank Does NOT Do

- Take deposits
- Provide loans directly to consumers (wholesale market only)
- Support transactions without private capital involvement at closing (or reasonably anticipated in the case of warehouse/aggregation facilities)
- Take unproven technology risks
- Take development risks
- Pursue one-off transactions without the ability to replicate or scale
- Provide subsidized capital or grants
- Fund manufacturing facilities
- Fund assets or projects located outside New York State
- Be the sole long-term credit/capital party to a transaction
- Be anchor capital in long term financings (i.e., other private capital partners must be part of a proposed transaction or project)
- Provide stand-alone advisory services

- aggregated/anonymized loan payment and project performance data on NY Green Bank financed clean energy transactions where possible
- Maintains the flexibility needed to adapt to movements in the markets and to focus on a constantly evolving frontier where NY Green Bank's investment can help to unlock new sectors of clean energy finance